



## **Our Journey**

In the spring of 1995 and living in Portland, we set out to find a more wholesome place to raise our young family. Mark owned a third-generation hardware store, specializing in lawn and garden (incorporating his love of horticulture) and I was in community banking. We found ourselves in the typical "rat race" and were looking for a way to create a retreat from our busy world. We wanted our kids to benefit from a rural setting and knew it would be great if we could, as a family, work with Mother Nature in a small hobby vineyard. We had no idea what was ahead.

In July of 1995, we purchased our little slice of heaven. It included just under four acres total: a late 60's ranch style home and a two acre hobby vineyard that was planted in 1980. Although it had been let go both inside and out, we were excited to jump in and revive it. We employed a vineyard manager for the first year to instruct us in the basic care of a vineyard, and then Mark took charge. As a family, we tended to the vineyard's seasonal needs in the evenings and weekends. It was as romantic as an Hollywood version of a vineyard life. We sold our grapes to a local winemaker and shared the profits with our children. Each year, Mark and I marveled at how every decision and the timing of such in the vineyard correlated to the quality of the wine. In 1999, we had our grapes grafted to a Pinot Noir clone that we felt was superior: Pommard or UCD 4. Suddenly, the French



term *terrior* had true meaning for us. Our petite, Burgundy sized vineyard included all that a vintner could ask for—south-west facing, Jory soil (red clay), centered at the 500 foot elevation and with a microclimate that provided unique characteristics to our two separate blocks, just 100 feet apart. The following year, we were honored that the esteemed Patricia Green chose to purchase our grapes. In the meantime, I entered the winemaking program at the NW Viticulture Center as we explored the idea of adding a winery to our venture. We had tended so meticulously to each vine, it felt important to see the grapes through the final phase of their journey. After the first class, I fell in love with the art of crafting Pinot Noir and we subsequently launched our boutique winery in 2001, making 250 cases from the two estate blocks that we call Le Nord and Le Sud ("the north" and "the south" in French). Again, we had no idea what was ahead.

By 2003, we received the first of some important accolades that helped to launch our business. From then on, we were able to sell our estate wines entirely on futures (pre-ordered while still in-barrel) to our growing wine club. In the following years, we both plunged in full time purchasing additional grapes and increased our annual production to 1,000 cases adding two additional Pinot Noirs; a Syrah and a Pinot Port. With the addition of an old-world brick oven overlooking the vineyard, we added a couple of fun, summer events for our club members to enjoy gourmet pizza with our newest wine, a premium Bordeaux style blend. From the beginning, our intention has been to provide our guests with a memorable and extraordinary experience that provides the story of our passion behind every bottle.

Twenty one years later, we still marvel at how life mysteriously unfolds and allows dreams to become a reality. It is time for us to pass the baton to someone with their own dreams of a beautiful life in a vineyard and winery, who will bring fresh ideas, energy, and their own unique passion to this special place we call Privé Vineyard.

























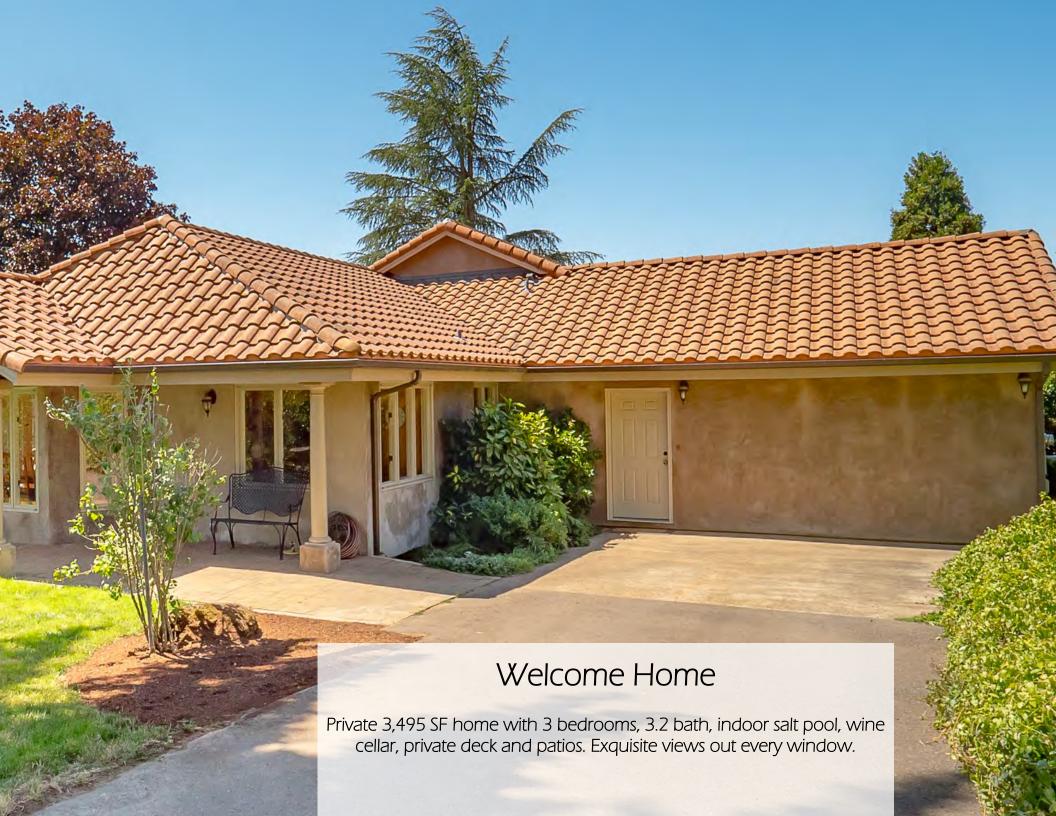




































































## **Property Potential**

## RESIDENCE POTENTIAL:

The home can be utilized as a luxury vacation rental. The neighboring Allison Inn & Spa, a boutique hotel, is typically at full capacity year-round and has very few options to refer those guests whom cannot be accommodated. Luxury vacation rentals are in high demand and have limited availability. This property enjoys a prime location in Newberg's wine country "hub."

## **WINERY POTENTIAL:**

The winery and fermentation facility is 100% self-sufficient and designed to process up to 5,000 cases annually. In addition to premium Pinot Noir, there is an unprecedented demand for ultra-premium Chardonnay and Sparkling Wines in the Willamette Valley. This facility is perfectly suited to produce both red and white wines. Its turnkey operation adds income-earning potential as well as the ability to make time-sensitive wine processing decisions in a timely fashion.

Privé Vineyard, Inc. has enjoyed 10-15% growth in annual sales every year without any marketing efforts, open tasting room or participation in events, distribution or wholesale accounts. There is substantial potential for increased growth in production and sales.



City: Newberg Zip: 97132 Zoning: AF-10 County: Yamhill Map Coord: 713/F/3 Prop Tax/Yr: \$7,169.36

CC&Rs: TaxID: R320401000

Prop Type: INCOME Sale Inc: BUSNS, LAND, NAME

Legal: POTENTIAL ADDITIONAL TAX LIABILITY 2.74 ACRES IN SEC

Virtual Tour Video Tour

BUILDING AND LAND INFORMATION Yr Built: 1967 / REMOD # Stry/Bldg: 2/5 Present Use: MULTI, RETAIL, OTHER Parking: 25/ ON-SITE Construction: STUCCO Ceiling Ht/Ft: Truck Door: Roof: TILE Gross SQFT: 9004 Office SQFT: OTHER Occupancy: Loading: I-STORG, SIGN Whse SQFT: Features: Equipment: FIXTURS, FURNITR Mfg SQFT: 3-4.99AC Rd Surface: GRAVLRD Lot Size: Rd Frontage: 135 Lot SQFT: 3.74 Lot Dim # Acres: Waterfront: Body Water: View MNTAIN, TERRITR UTILITIES HT-PUMP GAS Heat: Fuel: Water: WELL Volts: HT-PUMP Cool: Sewer: SEPTIC Amps: - REMARKS -XSt/Dir: Springbrook Road, West on Bell Road to property Joie de Vivre: Enjoy life as you live & work from your own boutique winery/residence w/immediate Willamette Valley presence & premium

label in Prive' Vineyard & Winery, Turnkey winery & lush vineyard grounds reminiscent of Old World French Chateaus witasting room, fermenting Bldg, crush pad, Residence, AG Bldg/equipment shed, gardens, indoor salt water pool, wood fired brick oven & 2 acre-36yr root stock/grafted Pinot Noir in Jory soil!

BUSINESS AND LEASE INFORMATION

Doc Avail: TAX-INF, TOP/MAP

Restrictions: Actual Gross Income:

Proj. Gross Income:

Lease Type:

Lease Expire: Short Sale: N

List Date 8/22/2016 Inventory: N

Prive Vineyard & Winery Business Name:

Actual Net Income: \$0

Proj. Net Income:

Leased Equip:

Yr Estab: 2001

Actual Oper, Expenses:

\$0

Proj. Oper. Expenses: Lease Amount: Lease Deposit:

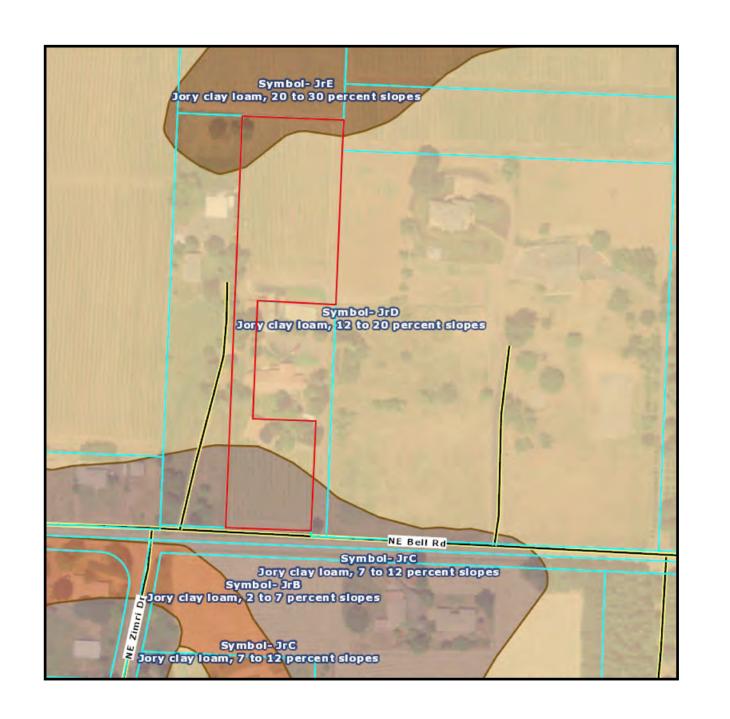
Bank Owned/REO: N

COMPARABLE INFORMATION

O/Price: \$2,600,000

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Kelly Hagglund, Principal Broker Licensed in Oregon





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