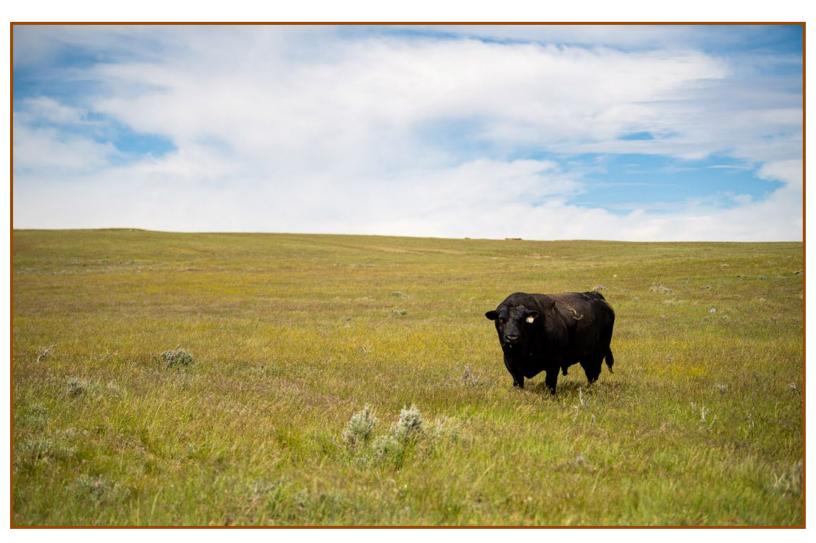


Specializing in Farm, Ranch, Recreational & Auction Properties

# **Proudly Presents**



# FLORY SULLIVAN RANCH

Powder River, Natrona County, Wyoming

The Flory Sullivan Ranch consists of 18,996± total acres, located south of the Bighorn Mountain foothills with low overhead grazing for owner-rated 290 pairs year-round.

#### **LOCATION & ACCESS**

The Flory Sullivan Ranch is located approximately 38 miles west of Casper, Wyoming. To access the property, travel west on US Highway 20-26 from Casper to Powder River; turn north on Notches Road for 5.5 miles to the ranch.

Several towns and cities in proximity to the property include:

Casper, Wyoming (population 55,316)

Riverton, Wyoming (population 10,615)

Thermopolis, Wyoming (population 2,725)

• Torrington, Wyoming (population 6,501)

Scottsbluff, Nebraska (population 15,039)

• Cheyenne, Wyoming (population 59,466)

Billings, Montana (population 104,170)

Rapid City, South Dakota (population 67,956)

Denver, Colorado (population 701,621)

38 miles east

87 miles southwest

97 miles northwest

190 miles southeast

225 miles southeast

225 miles southeast

275 miles northwest

312 miles northeast

325 miles southeast

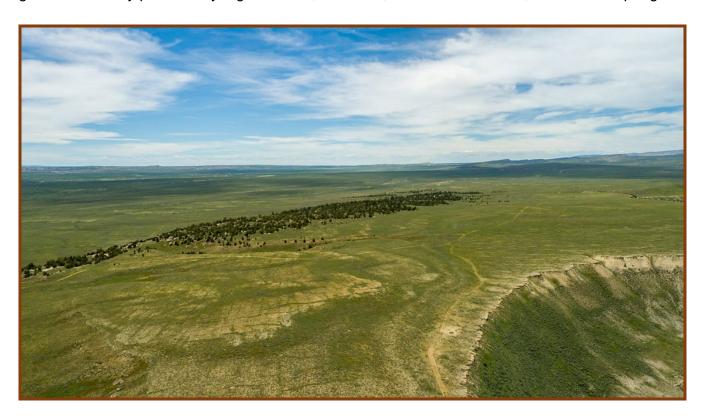


#### SIZE & DESCRIPTION

7,652± Deeded Acres 8,615± BLM Lease Acres 2,729.82± State of Wyoming Acres 18,996± Total Acres

The Flory Sullivan Ranch is comprised of 18,996± total contiguous acres of grazing with a modest set of improvements. It has a 500± acre internal pasture and the remainder of the ranch is perimeter fenced but no other cross fences are present. Fences are in good to excellent condition with four and five strands of barbed wire on steel and wood posts.

With elevations of approximately 6,000 - 6,300 feet above sea level, the terrain of the ranch is balanced between flats of high desert grass and short sage cover, with the large Notches Dome providing evergreen covered hillsides, and rugged ridges and draws. Water for livestock and game is currently provided by a good creek, two wells, seasonal reservoirs, and several springs.



# **REAL ESTATE TAXES**

According to the Natrona County Assessor's records, the real estate taxes for the Flory Sullivan Ranch in 2021 were approximately \$3,607 annually.

#### WATER RESOURCES

An oil/water separator on the east side of Notches Dome releases 3.5 million gallons of water per day into Okie Draw which flows on the northeast side of the ranch. Additional water for livestock and game is currently provided by two wells, scattered seasonal reservoirs, and several springs.





Flory Sullivan Ranch

Page 4

www.ClarkLandBrokers.com

#### MINERAL RIGHTS

Any and all mineral rights associated with the subject property owned by Seller, if any, will transfer to Buyer at day of closing. There is oil production on and around Notches Dome, however the Sellers do not have any ownership interest in those minerals.

#### UTILITIES

Electricity- Great Plains Power
Propane- Various Providers
Communications- Cell Service Available
Water- Private Well

#### **IMPROVEMENTS**

Improvements on the ranch should be considered modest, and there is a significant amount of debris in and around the home, shop, and corrals. The ranch home is a 1,872 sq. ft. double wide manufactured home built in 2004. A mile to the east of the home is a 50'x100' shop built in approximately 2007, and a set of wood and post corrals with loadout ramp. Near the corrals is an older, uninhabitable home.







#### LEASE INFORMATION

The Bureau of Land Management lease associated with the Flory Sullivan Ranch is allotment #10036 totaling 8,615± acres and allows for 807 AUMs. BLM leases are renewable every ten years and are assessed \$1.35 per AUM for 2021. You may call the Casper BLM office at (307) 261-7600 for further information.

State Lease No. 1-8101 consist of approximately 1,280± acres and is allotted a total of 194 AUMs. The current lease will expire January 1, 2030.

State Lease No. 1-7533 consist of approximately 1,449.82± acres and is allotted a total of 244 AUMs. The current lease will expire January 1, 2032.

State of Wyoming leases are renewable every ten (10) years with an annual payment due each year. The annual payments are assessed per AUM of each lease with the cost per AUM varying year to year as determined by the Office of Lands and Investments for the State of Wyoming. For 2021, the cost per AUM was \$5.24. For more information, contact the Wyoming Office of State Lands and Investments at (307) 777-7333.

#### CARRYING CAPACITY / RANCH OPERATIONS

The Flory Sullivan Ranch has been leased to local rancher for several years of year-round grazing for 300 cow/calf pairs. The tenant has historically utilized the ranch for fall, winter, and spring grazing and has summered in the mountains. There is no longer a grazing lease in place and occupancy will be available upon closing. The grass is high quality with a variety of hard grass species, rich in protein content. Strategic water development would provide further flexibility for various grazing operations depending on the Buyer's desired management practices.

"Carrying capacity can vary due to weather conditions and management practices. Interested parties should conduct their own analysis."



Flory Sullivan Ranch Page 7

#### **RECREATION & WILDLIFE**

Grass flats merge into pine and cedar covered hills, which plunge in the deep and rugged ridges and draws, with pockets of spring water and reservoirs. This diverse landscape provides the terrain and cover preferred by wild game in the area including trophy pronghorn, trophy mule deer, and sage grouse. Hunters and outdoor recreators will also enjoy the proximity of the Flory Sullivan Ranch to the south end of the Big Horn Mountains located just north of the ranch.

The North Platte River flows through Natrona County as well as through Casper. Three large reservoirs have been created along the North Platte River: Alcova, Seminole, and Pathfinder. Below Gray Reef Dam, there exists a tail-water fishery that is known for large rainbow, cutthroat, and brown trout. Gray Reef Dam and Miracle Mile near Alcova Reservoir are known as premier fly-fishing destinations with world-wide recognition.

South of the Flory Sullivan Ranch is the geological phenomenon anecdotally named by a lost cowhand as "Hells Half Acre." Over 300 acres in size, this jagged canyon is full of caverns, spires, and strange rock formations. Native American tribes used the steep cliffs as bison jumps, and its terrain was used in the filming of "Starship Troopers."



#### **COMMUNITY AMENITIES**

Casper, Wyoming is located in central Wyoming and is the second largest city in the state. Casper is the county seat of Natrona County and in addition to city and county government offices, it also has several federal government offices including a branch office of the 10th Circuit Federal Court, Social Security Administration, and the Federal Bureau of Investigation to name a few.

The National Collegiate Rodeo Finals are held in Casper in June of each year and showcase the best of the nation's young college rodeo stars. Casper is the site of the Central Wyoming Fair & Rodeo which is held annually during the second week of July featuring PRCA rodeo action, carnivals, 4-H and open exhibits and concerts. The Ford Wyoming Center in Casper is an indoor multi-purpose entertainment venue with seating for 8,000+ and home to many concerts, sporting events, rodeos, and expos throughout the year.

Go to visitcapser.com for a more comprehensive list of what Casper has to offer.

#### AIRPORT INFORMATION

Domestic and international commercial airline service is available at Casper, Wyoming and Denver, Colorado. The following is information on each of these airports:

Casper, Wyoming: Delta and United provide daily air service with connections to Denver, and Salt Lake City, Utah, while Allegiant provides service to select locations from the Natrona County International Airport. This airport also has charter flights and rental cars available. For more information, please visit http://iflycasper.com. Complete aeronautical information can be found at http://www.airnav.com/airport/CPR.

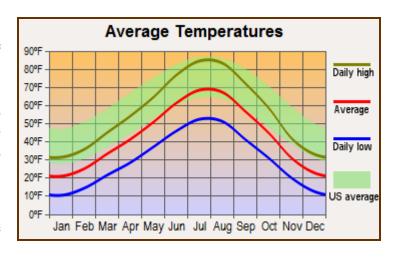
**Denver, Colorado:** Denver International Airport is open 24-hours-a-day, seven days a week and is served by most major airlines and select charters, providing nonstop daily service to more than 170 national and international destinations. For more information, visit the official web site for Denver International Airport: <a href="http://www.flydenver.com">http://www.flydenver.com</a>.



Flory Sullivan Ranch Page 9

#### **CLIMATE**

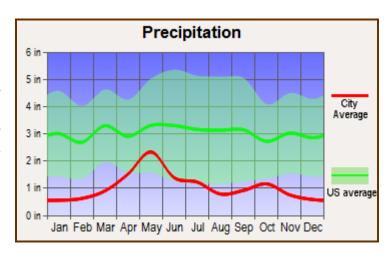
According to the High Plains Regional Climate Center at the University of the average Nebraska, annual precipitation for the Casper, Wyoming approximately 12 including 76 inches of snow fall. The average high temperature in January is 34 degrees, while the low is 13 degrees. The average high temperature in July is 88 degrees, while the low is 54 degrees. The charts to the right are courtesy of www.city-data.com.



#### STATE OF WYOMING

Wyoming is a state that offers an incredible diversity of activities, geography, climate, and history. Just a territory in 1869, Wyoming became the 44th state in 1890. The state's population is 563,626, and provides a variety of opportunities and advantages for persons wishing to establish residency.

Wyoming's energy costs are the second lowest in the nation, and the cost of living



index is below the national average. Wyoming ranks among the top ten in the entire United States for educational performance. There is no state income tax, and Wyoming offers an extremely favorable tax climate:

- No personal income tax
- No corporate income tax
- No gross receipts tax
- No inventory tax

- Low retail sales tax
- Low property tax
- Favorable inheritance tax
- Favorable unemployment tax

According to Michael B. Sauter, Alexander E. M. Hess, Samuel Weigley, and Ashley C. Allen of 24/7 Wall Street, Wyoming is a model of good management and a prospering population. The state is particularly efficient at managing its debt, owing the equivalent of just 20.4% of annual revenue in fiscal 2010. Wyoming also has a tax structure that, according to the Tax Foundation, is the nation's most-favorable for businesses - it does not have any corporate income taxes. The state has experienced an energy boom in recent years. The mining industry, which includes oil and gas extracting, accounted for 29.4% of the state's GDP; more than in any other state. As of last year, Wyoming's poverty, home foreclosure, and unemployment rates were all among the lowest in the nation.





#### **OFFERING PRICE**

## \$3,800,000

Acceptable terms for purchasing this property include, but are not limited to cash at closing, new loan, or 1031 tax exchange. No portion of the purchase transaction will be financed by the seller. The Seller reserves the right to effectuate a tax-deferred real estate exchange for all or part of the sales price, pursuant to Section 1031 of the Internal Revenue Code and the Treasury Regulations promulgated there under with no liability or expense to be incurred by the Buyer (in connection with the Seller's tax-deferred exchange).



#### **CONDITIONS OF SALE**

- I. All offers shall be:
  - A. in writing;
  - B. accompanied by an earnest money deposit check in the minimum amount of \$115,000 (One Hundred Fifteen Thousand Dollars) and
  - C. be accompanied with the name, telephone number, and address of the Buyer's personal banker in order to determine financial capability to consummate a purchase.
- II. All earnest money deposits will be deposited in the title company/closing agent's trust account.
- III. The Seller shall provide and pay for an owner's title insurance policy in full satisfaction of the negotiated purchase price.
- IV. Both Buyer and Seller shall be responsible for their own attorney fees.

#### FENCES AND BOUNDARY LINES

The seller is making known to all potential purchasers that there may be variations between the deeded property lines and the location of the existing fence boundary lines on the subject property. Seller makes no warranties with regard to location of the fence lines in relationship to the deeded property lines, nor does the seller make any warranties or representations with regard to specific acreage within the fenced property lines. Seller is selling the property in an "as is" condition which includes the location of the fences as they exist.

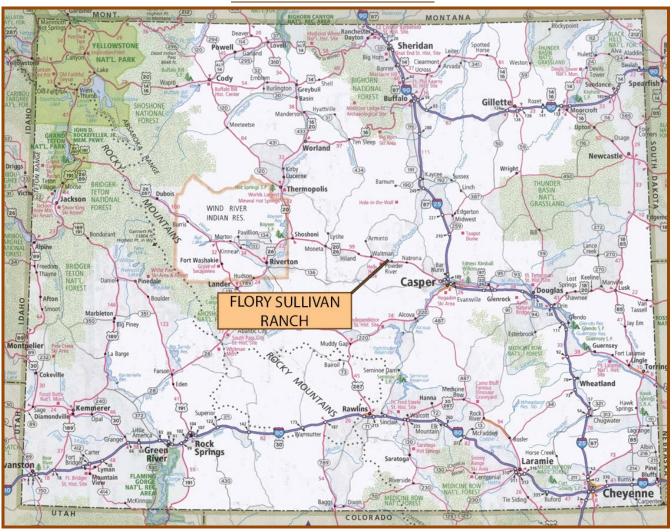
Boundaries shown on accompanying maps are approximate based on the legal description and may not indicate a survey. Maps are not to scale and are for visual aid only. Their accuracy is not guaranteed.



Clark & Associates Land Brokers, LLC is pleased to have been selected as the Exclusive Agent for the Seller of this outstanding offering. All information has been obtained from sources deemed reliable by Clark & Associates Land Brokers, LLC; however, the accuracy of this information is not guaranteed or warranted by either Clark & Associates Land Brokers, LLC, or the Sellers, and prospective buyers are charged with making and are expected to conduct their own independent investigation of the information contained herein. This offering is subject to prior sale, price change, correction or withdrawal without notice.

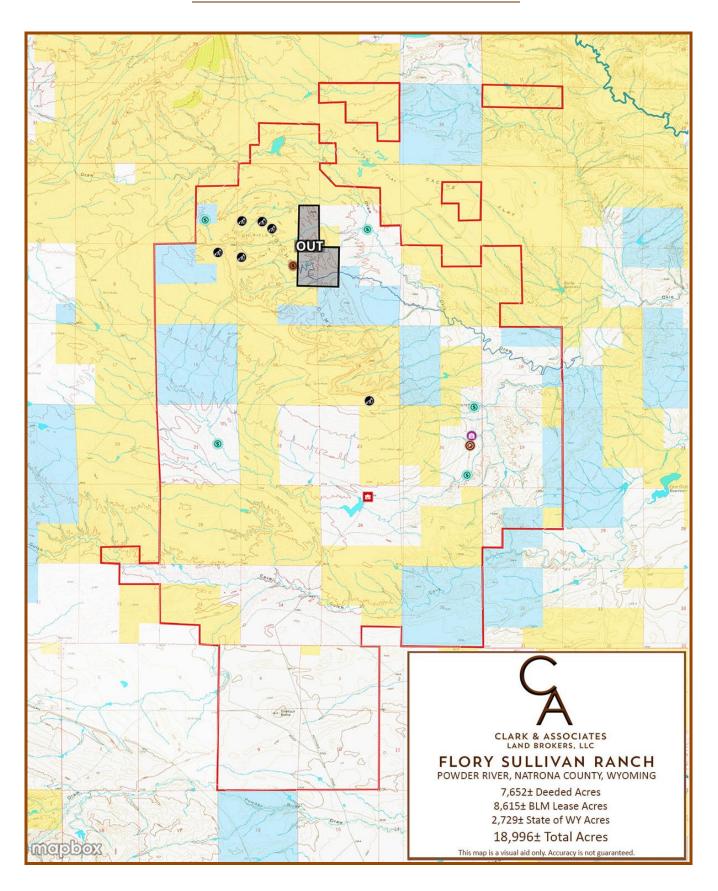
Notice to Buyers: Wyoming Real Estate Law requires that the listing Broker and all licensees with the listing Broker make a full disclosure, in all real estate transactions, of whom they are agents and represent in that transaction. All prospective buyers must read, review and sign a Real Estate Brokerage Disclosure form prior to any showings. Clark & Associates Land Brokers, LLC with its sales staff is an agent of the seller in this listing.

### STATE LOCATION MAP

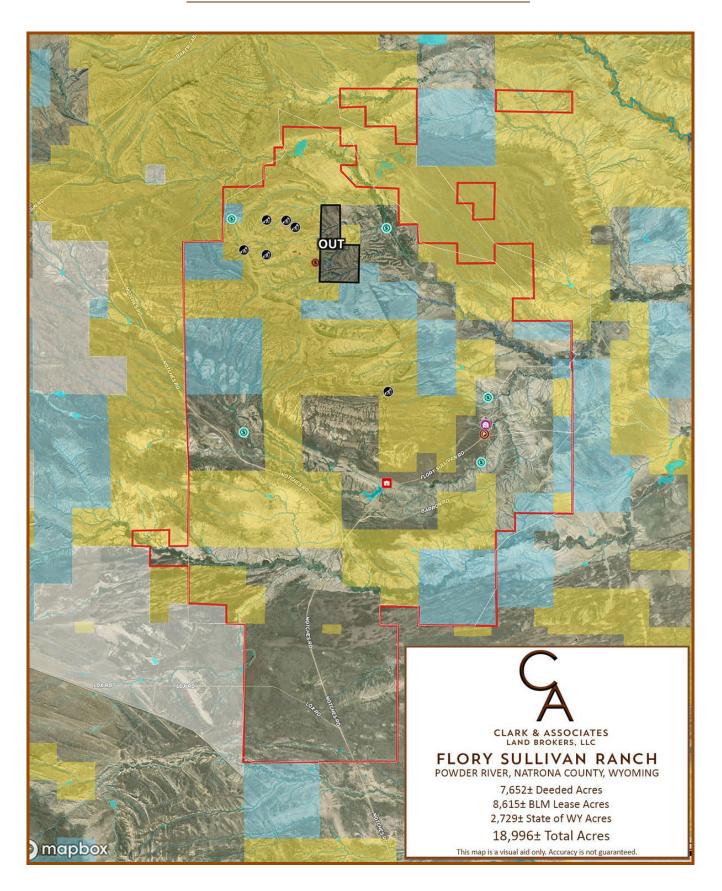


# **NOTES**

# FLORY SULLIVAN RANCH TOPO MAP



# FLORY SULLIVAN RANCH ORTHO MAP





# Get Water Rights Wyoming

John Barnes, PE 502 Dayshia Lane, Cheyenne, WY 82007 307-630-8982 waterrightsjohn@gmail.com

August 24, 2022

Mr. Cory Clark Clark & Asso. Land Brokers PO Box 47 Lusk, WY 82225

Re: Flory Sullivan Ranch (See attached legal description)

Dear Mr. Clark,

A search of the State Office e-permit system was conducted and the records in the State Engineer's Office for the attached land description. The following are the water rights were found in the records for the attached land description:

# **SURFACE WATER**

#### Permit No. 1035D EXPIRED

No Ditch, Priority Date: Aug 16, 1895. Source: Springs in the drainage of the South Fork Powder River, trib Powder R, trib Yellowstone R. This permit was for stock use in the following location:

T37N, R85W Section 3 & 10

This permit is expired. Proof was submitted and rejected by the Board of Control.

#### Permit No. 11960D EXPIRED

Sunset Ditch, Priority Date: Aug. 14, 1913. Source: Sunset Reservoir & ditches from Dry Gulch in the drainage of the South Fork Powder River, trib Powder R, trib Yellowstone R. This permit is for original supply irrigation, stock, and domestic use.

The notice of completion and the notice of beneficial use were never filed.

#### **Permit No. 18375D**

Sullivan Ditch No. One, Priority Date: Jan. 15, 1934. Certificate Record No. 59, page 324; Order Record No. 11, page 11; Proof No. 23451. Source: Shriner Draw or Oakie Draw, trib Oakie Gulch, trib South Fork Powder R, trib Powder R, trib Yellowstone R. This appropriation is for stock and domestic use at 1.12 cfs at the following location:

#### <u>T37N, R84W</u>

Section 18 SWNE

SENE

**SENW** 

#### Permit No. 22799D

Oakie Canal, Priority Date: Mar. 2, 1962. Certificate Record No. 71, page 83; Order Record No. 19, page 362; Proof No. 30153. Source: Shriner Draw or Oakie Draw, trib Oakie Gulch, trib South Fork Powder R, trib Powder R, trib Yellowstone R. This appropriation is for original supply irrigation for the following lands:

#### T37N, R85W

Section 2	NWNE	20.00 acres
	NENW	5.00 acres
<u>T38N, R85W</u>		
Section 35	SESW	5.00 acres
	NESE	20.00 acres
	SWSE	25.00 acres
	SESE	25.00 acres
	TOTAL	100.00 acres (1.42 cfs)

#### Permit No. 6900R

Oakie Draw Diversion, Priority Date: Sept. 23, 1963. Certificate Record No. R-6, page 489; Order Record No. 19, page 391; Proof No. 30472. Source: Shriner Draw or Oakie Draw, trib Oakie Gulch, trib South Fork Powder R, trib Powder R, trib Yellowstone R. This reservoir with a capacity of 196.80 ac-ft with 18.45 ac-ft for stock use and 178.35 ac-ft for flood control in the following location:

#### T38N, R85W

Section 34 NWSE

#### Permit No. 4825S

Fence Line Stock Reservoir, Priority Date: May 27, 1964. Source: Fence Line Draw, trib Cedar Ridge Gulch, trib Oakie Gulch, trib South Fork Powder R, trib Powder R, trib Yellowstone R. This reservoir is for stock use with a capacity of 2.56 ac-ft at the following location:

#### T38N, R84W

Section 31 NENW

#### Permit No. 9010S

Notches Stock Reservoir, Priority Date: Aug. 2, 1982. Source: SoakDraw, trib Oakie Draw, trib Oakie Gulch, trib South Fork Powder R, trib Powder R, trib Yellowstone R. This reservoir is for stock use with a capacity of 1.11 ac-ft at the following location:

#### T37N, R85W

Section 3 NESW

#### Permit No. 9013S

Cave Gulch #1 Stock Reservoir, Priority Date: Aug. 2, 1982. Source: Earl Draw, trib Cave Gulch, trib South Fork Powder R, trib Powder R, trib Yellowstone R. This reservoir is for stock use with a capacity of 5.97 ac-ft at the following location:

#### T37N, R85W

Section 27 SWNW

Permit No. 9014S

Cave Gulch #2 Stock Reservoir, Priority Date: Aug. 2, 1982. Source: Rudy Draw, trib Cave Gulch, trib South Fork Powder R, trib Powder R., trib Yellowstone R. This reservoir is for stock use with a capacity of 4.17 ac-ft at the following location:

T37N, R85W

Section 28 SWSW

Permit No. 9234S

Burke-Irvine-1 Stock Reservoir, Priority Date: May 2, 1983. Source: Irvine Draw, trib No Name Draw, Trib Oakie Gulch, trib South Fork Powder R, trib Powder R., trib Yellowstone R. This reservoir is for stock use with a capacity of 2.01 ac-ft at the following location:

T37N, R85W

Section 1 SENE

Permit No. 9235S

Oakie Tributary Pit Stock Reservoir, Priority Date: May 2, 1983. Source: Lou Draw, trib Oakie Draw, trib Oakie Gulch, trib South Fork Powder R, trib Powder R., trib Yellowstone R. This reservoir is for stock use with a capacity of 1.11 ac-ft at the following location:

T37N, R85W

Section 2 NWNW

Permit No. 9236S

N-T Stock Reservoir, Priority Date: May 2, 1983. Source: N-T Draw, trib Cave Gulch, trib South Fork Powder R, trib Powder R, trib Yellowstone R. This reservoir is for stock use with a capacity of 5.37 ac-ft at the following location:

T37N, R85W

Section 35 NENE

4

# **GROUNDWATER**

#### Permit No. UW1639

Cave Gulch #W-1 Well, Priority Date: May 1, 1961. Source: Groundwater. This permit is for stock use at 15 gpm at the following location:

#### T37N, R85W

Section 34 SENE

#### Permit No. UW12322

Hiland #2 Well, Priority Date: Dec. 31, 1935. Source: Groundwater. This permit is for stock use at 6 gpm at the following location:

#### T37N, R85W

Section 3 NESW

#### Permit No. UW13610

Sullivan #1 Well, Priority Date: Dec. 31, 1963. Source: Groundwater. This permit is for stock use at 2 gpm at the following location:

#### T37N, R85W

Section 24 NENE

#### Permit No. UW39227

Oakie Draw Federal No.1 Well, Priority Date: July 28, 1977. Source: Groundwater. This permit is for stock use at 7.6 gpm at the following location:

#### T37N, R85W

Section 14 SESW

#### Permit No. UW163593

Sullivan Well, Priority Date: Nov. 5, 2004. Source: Groundwater. This permit is for stock and domestic use at 25 gpm and an annual volume of 1 ac-ft at the following location:

#### T37N, R85W

Section 26 NWNE

It appears the statement of completion has not been filed for the permit.

#### Permit No. UW163594

Shirttail Well, Priority Date: Nov. 5, 2004. Source: Groundwater. This permit is for stock use at 25 gpm and an annual volume of 1 ac-ft at the following location:

#### T36N, R85W

Section 10 SESW

It appears the statement of completion has not been filed for the permit.

These are records found in the State Engineer's Office and Board of Control records as of August 23, 2022, and may or may not reflect the actual situation on the ground. Failure to use water for five (5) consecutive years when water is available may constitute grounds for forfeiture of the water right.

John R. Barnes, President

Get Water Rights Wyoming

# SCHEDULE C

The Land is described as follows:

#### TOWNSHIP 37 NORTH, RANGE 84 WEST OF THE 6TH P.M., NATRONA COUNTY, WYOMING

SECTION 18: LOTS 1, 2, 3, 4, S½NE¼, SE¼NW¼, W½SE¼, E¼SW¼

SECTION 19: LOTS 1, 2, 3, 4, E½W½, W½E½

SECTION 30: LOTS 1, 2, 3, NW1/4NE1/4, NE1/4NW1/4

#### TOWNSHIP 36 NORTH, RANGE 85 WEST OF THE 6TH P.M., NATRONA COUNTY, WYOMING

SECTION 3: LOTS 1, 2, 3, S½N½, S½

SECTION 4: ALL

SECTION 9: ALL

SECTION 10: ALL

#### TOWNSHIP 37 NORTH, RANGE 85 WEST OF THE 6TH P.M., NATRONA COUNTY, WYOMING

SECTION 2: S1/2SE1/4, NW1/4SE1/4, E1/2SW1/4, NW1/4SW1/4

SECTION 11: NE1/4, NE1/4NW1/4

SECTION 12: SW1/4, SW1/4NW1/4

SECTION 13: N1/2NE1/4, SE1/4SE1/4

SECTION 21: ALL

SECTION 22: E1/2

SECTION 23: W1/2

SECTION 24: SE1/4, S1/2NE1/4, NE1/4NE1/4, SW1/4SW1/4

SECTION 25: NW1/4NE1/4, NE1/4NW1/4, W1/2NW1/4, NW1/4SW1/4

SECTION 26: N1/2S1/2, N1/2

SECTION 32: N½NE¼

SECTION 33: N½N½, SE¼NE¼

SECTION 34: ALL

SECTION 35: SW1/4

This page is only a part of a 2016 ALTA® Commitment for Title Insurance issued by Chicago Title Insurance Company. This Commitment is not valid without the Notice; the Commitment to Issue Policy; the Commitment Conditions; Schedule A; Schedule B, Part I - Requirements; and Schedule B, Part II - Exceptions; and a counter-signature by the Company or its issuing agent that may be in electronic form.

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NAME:	ROXIE CHAMBERLAIN		PREPARED E	3Y	*3		<b>RUTH BENNET</b>
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	SE½SW¼, SW¼SE¼	:	80.00		22.00	:	4
	S½NW¼, SW¼NE¼, N½S½, S½SE¼ (120/22, 160/8, 80/4)	1	360.00	:		:	45
35:	N½, N½SE¼ (80/8, 320/14)	:	360.00	:		1	33
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T. 38 N. F	3. 80 VV.			ŀ		:	
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000 24	OE1/ F1/OW1/ F1/OW1/OW1/		260.00		AV 7	:	34
	SE¼, E½SW¼, E½SW¼SW¼	-	200.00	ŀ	AV /	:	34
35.	N½N½, S½NE¼, SE¼NW¼, NE¼SE¼, SW¼SW¼ (280/30, 40/8, 40/17)		360.00	:		:	16
	(280/30, 40/6, 40/17)	ŀ	360.00			:	10
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NAME:	NATRONA		ACRES:	I	8615.62		
NAME:			AUMS:		807.00		

# Murphy Ranch State Lease According to State website 5/31/2022

**1-8101**: 1/2030

37-85-16 all 640 acre 97 AUMS

37-85-36 all 640 acres 97 AUMS

**1-7533**: 1/2032

37-85-4 NWSE 40 acre 10 AUMS

37-85-9 NW, SWNE 200 acres 52 AUMS

37-85-10 S2E4 80 acres 9 AUMS

37-85-11 SENW, S2 360 acres 52 AUMS

37-85-13 W2 320 acres 59 AUMS

37-84-18 N2NE, NENW 160 acres 16 AUMs

37-84-19 SENE, E2SE 120 acres 15 AUMs

37-84-30 Lot 4, NENE, SWN2 199.82 acres 31 AUMs

2,498.82 acres 438 AUM's

#### For additional information or to schedule a showing, please contact:



Travis Gitthens
Associate Broker,
REALTOR®

Mobile: (307) 315-1274

admin@clarklandbrokers.com

Licensed in WY



# Cory Clark Broker/Owner, REALTOR®

Cell: 307-351-9556

clark@clarklandbrokers.com

Licensed in WY, CO, MT, ND, NE & SD

## Clark & Associates Land Brokers, LLC

Specializing in Farm, Ranch, Recreational & Auction Properties

#### Lusk, WY Office

736 South Main Street • PO Box 47 Lusk, WY 82225

#### **Buffalo, WY Office**

879 Trabing Road Buffalo, WY 82834

#### Billings/Miles City, MT Offices

6806 Alexander Road Billings, MT 59105

#### Belle Fourche, SD Office

515 National Street • PO Box 307 Belle Fourche, SD 57717

#### **Torrington, WY Office**

2210 Main St Torrington, WY 82240

#### Douglas, WY Office

PO Box 1395, Douglas, WY 82633 1878 N Glendo Hwy, Glendo, WY 82213

#### Wheatland, WY Office

4398 Palmer Canyon Road Wheatland, WY 82201

#### **Moorcroft, WY Office**

22 Timber Meadows Drive Moorcroft, WY 82721

#### Cory G. Clark - Broker / Owner

(307) 351-9556 ~ clark@clarklandbrokers.com Licensed in WY, MT, SD, ND, NE & CO

#### Mark McNamee - Associate Broker/Auctioneer/Owner

(307) 760-9510 ~ mcnamee@clarklandbrokers.com Licensed in WY, MT, SD & NE

#### **Denver Gilbert - Associate Broker / Owner**

(406) 697-3961 ~ denver@clarklandbrokers.com Licensed in WY, MT, SD & ND

#### Ronald L. Ensz - Associate Broker

(605) 210-0337 ~ ensz@rushmore.com Licensed in SD, WY & MT

#### Logan Schliinz - Associate Broker

(307) 575-5236 ~ logan@clarklandbrokers.com Licensed in CO, NE, SD & WY

#### Scott Leach - Associate Broker

(307) 331-9095 ~ scott@clarklandbrokers.com Licensed in WY, CO, SD, NE & MT

#### Jon Keil - Associate Broker

(307) 331-2833 ~ jon@keil.land Licensed in WY & CO

#### Stan Mosher - Associate Broker

(307) 631-2155 ~ stan@clarklandbrokers.com Licensed in WY

#### **IMPORTANT NOTICE**

#### Clark & Associates Land Brokers, LLC

(Name of Brokerage Company)

#### REAL ESTATE BROKERAGE DISCLOSURE

When you select a Real Estate Broker Firm, Broker or sales person (all referred to as "Broker") to assist you in a real estate transaction, the Broker may do so in one of several capacities. In accordance with Wyoming's Brokerage Relationships Act, this notice discloses the types of working relationships that are available to you.

#### **Seller's Agent.** (Requires written agreement with Seller)

If a Seller signs a written listing agreement with a Broker and engages the Broker as a Seller's agent, the Broker represents the Seller. On properties listed with other brokerage companies, the Broker may work as an agent for the Seller if the Seller agrees to have the Broker work as a subagent. As an agent or subagent for the Seller, the Broker represents the Seller and owes the Seller a duty of utmost good faith, loyalty, and fidelity in addition to the **obligations** enumerated below for Intermediaries. Wyo. Stat. § 33-28-303(a). The Seller may be vicariously liable for the acts of the Seller's Agent or Seller's subagent that are approved, directed or ratified by the Seller.

#### **<u>Customer.</u>** (No written agreement with Buyer)

A customer is a party to a real estate transaction who has established no intermediary or agency relationship with any Broker in that transaction. A Broker may work as an agent for the Seller treating the Buyer as a customer or as an agent for the Buyer treating the Seller as a customer. Also when a Buyer or Seller is represented by another Broker, a Broker may work with the other Buyer or Seller as a customer, having no written agreement, agency or intermediary relationship with either party. A Broker working with a customer shall owe no duty of confidentiality to a customer. Any information shared with Broker may be shared with the other party to the transaction at customer's risk. The customer should not tell the Broker any information which the customer does not want shared with the other party to the transaction. The customer should not tell the Broker any information which the customer does not want shared with the other party to the transaction. The Broker must treat the customer honestly and with fairness disclosing all material matters actually known by the Broker. The Broker owes the customer the **obligations** enumerated below for Intermediaries which are marked with asterisks. W.S. § 33-28-310(a).

#### **Buyer's Agent.** (Requires written agreement with Buyer)

If a Buyer signs a written Buyer Agency Agreement with a Broker, the Broker will act as an agent for the Buyer. If so, the Broker represents the Buyer and owes the Buyer a duty of utmost good faith, loyalty and fidelity in addition to the **obligations** enumerated below for Intermediaries. The Buyer may be vicariously liable for the acts of the Buyer's Agent that are approved, directed or ratified by the Buyer. As a Buyer's Agent, Wyoming law requires the Broker to disclose to potential Sellers all adverse material facts, which may include material facts regarding the Buyer's financial ability to perform the terms of the transaction. Wyo. Stat. § 33-28-304(c). As a Buyer's Agent, the Broker has duties to disclose to the Buyer certain information; therefore, the Seller should not tell the Broker any information which the Seller does not want shared with the Buyer.

#### **Intermediary.** (Requires written agreement with Seller and/or Buyer)

The Intermediary relationship is a non-agency relationship which may be established between a Broker and a Seller and/or a Broker and a Buyer. A Seller may choose to engage a Broker as an Intermediary when listing a property. A Buyer may also choose to engage a Broker as an Intermediary. An Intermediary shall not act as an agent or advocate for any party and shall be limited to providing those services set forth below. Wyo. Stat. § 33-28-305.

As an Intermediary (Non-Agent), Broker will not represent you or act as your agent. The parties to a transaction are not legally responsible for the actions of an Intermediary and an Intermediary does not owe the parties the duties of an agent, including the fiduciary duties of loyalty and fidelity. Broker will have the following **obligations** to you:

- perform the terms of any written agreement made by the Intermediary with any party or parties to the transaction;
- exercise reasonable skill and care;\*

- advise the parties to obtain expert advice as to material matters about which the Intermediary knows but the specifics of which are beyond the expertise of the Intermediary;\*
- present all offers and counteroffers in a timely manner;\*
- account promptly for all money and property the Broker received;\*
- keep you fully informed regarding the transaction;\*
- obtain the written consent of the parties before assisting the Buyer and Seller in the same real estate transaction as an Intermediary to both parties to the transaction;
- assist in complying with the terms and conditions of any contract and with the closing of the transaction;\*
- disclose to the parties any interests the Intermediary may have which are adverse to the interest of either party;
- disclose to prospective Buyers, known adverse material facts about the property;\*
- disclose to prospective Sellers, any known adverse material facts, including adverse material facts pertaining to the Buyer's financial ability to perform the terms of the transaction;\*
- disclose to the parties that an Intermediary owes no fiduciary duty either to Buyer or Seller, is not allowed to negotiate on behalf of the Buyer or Seller, and may prohibited from disclosing information about the other party, which if known, could materially affect negotiations in the real estate transaction.

As Intermediary, the Broker will disclose all information to each party, but will not disclose the following information without your informed consent:

- the motivating factors for buying or selling the property;
- · that you will agree to financing terms other than those offered, or
- any material information about you, unless disclosure is required by law or if lack of disclosure would constitute dishonest dealing or fraud.

#### <u>Change From Agent to Intermediary – In – House Transaction</u>

If a Buyer who has signed a Buyer Agency Agreement with the Broker wants to look at or submit an offer on property Broker has listed as an agent for the Seller, the Seller and the Buyer may consent in writing to allow Broker to change to an Intermediary (non-agency) relationship with both the Buyer and the Seller. Wyo. Stat. § 33-28-307.

An established relationship cannot be modified without the written consent of the Buyer or the Seller. The Buyer or Seller may, but are not required to, negotiate different commission fees as a condition to consenting to a change in relationship.

<u>Designated Agent.</u> (requires written designation by the brokerage firm and acknowledgement by the Buyer or Seller)

A designated agent means a licensee who is designated by a responsible broker to serve as an agent or intermediary for a Seller or Buyer in a real estate transaction. Wyo. Stat. § 33-28-301 (a)(x).

In order to facilitate a real estate transaction a Brokerage Firm may designate a licensee as your agent or intermediary. The Designated Agent will have the same duties to the Buyer and Seller as a Buyer's or Sell's Agent or Intermediary. The Broker or an appointed "transaction manager" will supervise the transaction and will not disclose to either party confidential information about the Buyer or Seller. The designation of agency may occur at the time the Buyer or Seller enters into an agency agreement with the Brokerage Firm or the designation of agency may occur later if an "in house" real estate transaction occurs. At that time, the Broker or "transaction manager" will immediately disclose to the Buyer and Seller that designated agency will occur.

#### Duties Owed by An Agent But Not Owed By An Intermediary.

WHEN ACTING AS THE AGENT FOR ONE PARTY (EITHER BUYER OR SELLER), BROKER HAS FIDUCIARY DUTIES OF UTMOST GOOD FAITH, LOYALTY, AND FIELITY TO THAT ONE PARTY. A BROKER ENGAGED AS AN INTERMEDIARY DOES NOT REPRESENT THE BUYER OR THE SELLER AND WILL NOT OWE EITHER PARTY THOSE FIDUCIARY DUTIES. HOWEVER, THE INTERMEDIARY MUST EXERCISE REASONABLE SKILL AND CARE AND MUST COMPLY WITH WYOMING LAW. AN INTERMEDIARY IS NOT AN AGENT OF ADVOCATE FOR EITHER PARTY. SELLER AND BUYER SHALL NOT BE LIABLE FOR ACTS OF AN INTERMEDIARY, SO LONG AS THE INTERMEDIARY COMPLIES WITH THE REQUIREMENTS OF WYOMING'S BROKERAGE RELATIONSHIPS ACT. WYO. STAT. § 33-28-306(a)(iii).

THIS WRITTEN DISCLOSURE AND ACKNOWLEDGMENT, BY ITSELF, SHALL NOT CONSTITUTE A CONTRACT OR AGREEMENT WITH THE BROKER OR HIS/HER FIRM. UNTIL THE BUYER OR SELLER EXECUTES THIS DISCLOSURE AND ACKNOWLEDGEMENT, NO REPRESENTATION AGREEMENT SHALL BE EXECUTED OR VALID. WYO. STAT. § 33-28-306(b).

NO MATTER WHICH RELATIONSHIP IS ESTABILSHED, A REAL ESTATE BROKER IS NOT ALLOWED TO GIVE LEGAL ADVICE. IF YOU HAVE QUESTIONS ABOUT THIS NOTICE OR ANY DOCUMENT IN A REAL ESTATE TRANSACTION, CONSULT LEGAL COUNSEL AND OTHER COUNSEL BEFORE SIGNING.

The amount or rate of a real estate commission for any brokerage relationships is not fixed by law. It is set by each Broker individually and may be negotiable between the Buyer or Seller and the Broker. , I provided (Seller) (Buyer) with a copy of this Real Estate Brokerage Disclosure and have kept a copy for our records. **Brokerage Company** Clark & Associates Land Brokers, LLC PO Box 47 Lusk. WY 82225 Phone: 307-334-2025 Fax: 307-334-0901 By \_\_\_\_\_ I/We have been given a copy and have read this Real Estate Brokerage Disclosure on (date) \_\_\_\_\_, (time) \_\_\_\_\_ and hereby acknowledge receipt and understanding of this Disclosure. SELLER \_\_\_\_\_\_ TIME \_\_\_\_\_ BUYER \_\_\_\_\_\_ TIME \_\_\_\_\_