

# **KEENAN FOREST**

A high-quality, central Vermont timber investment property, dominated by sugar maple, offering good access and homestead opportunities.



738± Tax Acres Topsham & Groton, Orange & Caledonia Counties, Vermont

Price: \$876,958

## **PROPERTY OVERVIEW**



The property represents an attractive forestland investment, ideally suited to long-term capital timber appreciation. For the family investor seeking a blended asset, the forest also offers unique homesteading opportunities.

Notable highlights include:

- Historic, long-term Mgmt strategy as evidenced by careful silvicultural and capital road improvement activities;
- High-quality timber resource dominated by The Maples with Timber Value of \$640,500;
- Sugarbush opportunity from a considerable sugar maple resource, accounting for 44% of total species composition;
- Largely gentle terrain supporting productive soils;
- Developed access enabling full property coverage for future forestry activity;
- Paved road frontage with electric power and level terrain suitable for homesite development.

## LOCATION

Keenan Brook Forest is located in the rural towns of Groton and Topsham in the east-central region of Vermont. The area is a hilly section of the state between the spine of the Green Mountains to the west and the wide Connecticut River Valley to the east. The region is populated by small villages and hamlets in a working forest landscape. Scattered small farms can be found in most of the





valleys. The 26,000-acre Groton State Forest lies to the northwest of the property.

Groton is a small town along the east-west Route 302 corridor that links the capitol city of Montpelier and Interstate 89 with Interstate 91 on the Vermont/New Hampshire border. The Wells River flows through town (a collection of small homes and a few services) on its way to the Connecticut River. More extensive amenities can be found in Saint Johnsbury (30 miles northeast), Barre (21 miles west) or Bradford (24 miles southeast). From the property, Boston, Massachusetts, and Hartford, Connecticut, are both a 3-hour drive southeast and south, respectively.



## ACCESS

Legal access to Keenan Forest is provided by paved town road frontage, class 3 and 4 town roads, and a private internal roadway leading into the heart of the forest.

<u>Powder Spring Road</u> provides nearly 3,355' of paved frontage along this town road with electric and telephone service. There are two access points off this road with an established, gravel driveway along the southern frontage. A northern driveway, which has not been used in nearly 30 years, enters the land in an area well-matched for future homesite development.

<u>Keenan Pond Road</u> offers no useable frontage. However, it does provides the driveway point for the property's internal access road. This gated road runs roughly 6,970'



to the land's central area and hosts several forestry landing areas along the way. Well-constructed, with proper culverts and ditching, the road provides the majority of access to the property's forest stands.

<u>Annis Road & TH 36</u> both provide undeveloped but potential access to the land's northern end. However, this section of the forest is fully accessible from the land's internal access road.

### SITE DESCRIPTION

The property has been shaped by its former uses, including an intensive period of farming and homesteading going as far back as the late 1700's. Field evidence, such as barn and house stone foundations, stone walls and wire fences, covers the property's landscape, indicating that nearly all of the land was formally used for some form of agricultural activity. Today, many of the forest stands naturally became established after farming ended on the property in the early 1900's, and reflect the historic property use patterns. Forest stand boundaries are well-defined along stone walls and wire fences, particularly within the pine and most mature sugar maple stands.

The property is situated in a generally high-elevation region of Vermont. The prominent ridge that defines the land's southwestern corner features the property's highest point (2,100') and gives rise to Keenan Brook. Flowage largely originates on the forest and runs easterly, bisecting the land and creating a central valley as it runs into Keenan Bog (low point of the property with an elevation of 1,340'). Terrain is dominated by gentle to moderate slopes, well-suited to fully-mechanized forest operational equipment. With the exception of Kennan Bog, soils are well-drained with average to above average productivity.

There are two logical homestead development sites, with a lower cost option situated along the paved road





frontage opposite state-owned lands and a more private site, further from town services, available midway along the internal access road just before reaching the Groton Town Line. On the second site, terrain is gentle and the 1,500' elevation offers attractive views of the forest's central valley.

## TIMBER RESOURCE

Timber data in this report are based on a timber inventory conducted in December 2022, with the purpose of establishing Capital Timber Value (CTV), by F&W Forestry Services, the owners forest manager. 132 inventory points were sampled (1 plot per 4.6 acres), covering a 450' X 450' grid using a 15-factor prism. Sampling statistics are ±10.6% standard error for sawlog products and +/-7.7% for all products combined at the 95% confidence interval. Upon applying growth for 1 season at regional FIA data growth rates, the timber data reveal a total sawlog volume of 2,928 MBF International ¼" scale (4.2 MBF/acre), with 6,662 pulpwood cords (10.8 cords/acre). Combined total commercial per acre volume is 15.5 cords, a figure about average for the region. Stumpage values were assigned to the volumes in July of 2024, producing a property-wide Capital Timber Value (ČTV) of \$640,500 (\$927/commercial acre). See the Timber Valuation in this report for details.

### **Species Composition:**

The species composition is 66% hardwoods and 34% softwoods. Species composition for all products combined is led by sugar maple (26%), followed by red maple (17%), spruce/fir (14%), hemlock (11%), and birches (9%), with miscellaneous softwoods and hardwoods as associates. The sawlog volume breakdown is led by sugar maple (28%), followed by spruce/fir (20%), and white pine (14%), along with small levels of various common associates. The primary species all have benefited from strong historical (and current) markets for their various end products, ensuring the likelihood of robust asset appreciation from stumpage price growth.

### Stocking and Stem Quality:

With the exception of areas harvested in 2008, forest density is generally represented by fully stocked stands. The average Basal Area (BA) is 68.2 ft<sup>2</sup> on 139 stems/acre. Stem quality is above average within all size classes.









## TIMBER RESOURCE (continued)

### Sawlog Value/ Thinning History:

Sawlog value is dominated by sugar maple (41%) followed by spruce/fir (17%), and red maple (11%), with the small balance held by pine, ash, and others.

The 2019 forest management plan identifies three forest stands of which two are hardwood stands and one is primarily a spruce/fir stand. All stands were thinned in the early 90's (+/-31 years ago). Stand 2 (hardwood) was also treated in 2008 via thinning and group selection. One third of stand 3 (softwood) was treated in 2008 via patch clearcuts.

### **Diameter Distribution:**

Average diameter for all products combined is 12.0", while the average sawlog diameter is nearly 13". Average diameter for sugar maple is 13", yellow birch is 14.5", and spruce/fir 10".

The diameter distribution indicates a wide range, with strong representation from advanced saplings (established from the thinning 31 years ago), pole growing stock (pre-sawlogs, likely 60 years old), and medium to large sawlogs (75-100 years old). Worthy of note is that 25% of volume from the main hardwood species (maple, yellow birch & cherry) comes from the 5-10" size classes, creating a solid future sawlog crop.

### **TAXES & TITLE**

Municipal property taxes in 2023 were \$2,854. The property IS enrolled in the State of Vermont's Use Value Appraisal (UVA) program (plan date 2023). The ownership is TimberVest Partners III Vermont, LLC, whose deed is recorded in Book 77, Page 560-569 of the Topsham Land Records and Book 76, Page 149 of the Groton Land Records.

### **SUGARBUSH OPTION**

The timber data indicates 24 taps per acre in the forest, with a total of 14,760 taps on the property. 62% of the taps on the property come from sugar maple. Tap count per acre is variable, but the land is suitable for smaller-scale hobby operations or family sugarbush development that does not cover the entire forest.









Fountains Land Inc — Specializing in the sale of forestland and rural estates.

### **TIMBER VALUATION**



## **Keenan Tract**

### **Timber Valuation**

Prepared By

#### F&W FORESTRY SERVICES INCORPORATED

Topsham & Groton, Orange & Caledonia Counties, Vermont July 2024

691 GIS Acres 615 Commercial Acres

Volume MBF/CD		Uni	t Price Ran	ge	Total Value
		Low	•		
mational 1/	/4")				
433		325.00	450.00	400.00	173,20
600		120.00	175.00	160.00	96,00
237		150.00	275.00	225.00	53,40
131		325.00	425.00	400.00	52,30
290		140.00	190.00	175.00	50,70
115		250.00	350.00	300.00	34,60
346		50.00	100.00	85.00	29,40
19		1,000.00	1,400.00	1,200.00	22,90
306		30.00	60.00	50.00	15,30
152		30.00	70.00	50.00	7,60
23		175.00	250.00	225.00	5,20
101				50.00	5,10
119		15.00	30.00	20.00	2,40
13		50.00	150.00	125.00	1,70
2		600.00	800.00	700.00	1,20
26		30.00			1,10
		75.00		80.00	80
				30.00	10
2				30.00	10
5.061		12.00	19.00	16.00	81,00
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	J	2.00	5.00	4.00	1,40
2 928	MBE				\$553,10
					\$80
					\$89
,					\$87,40
					\$12
10.8	Cords	_			\$14
			Total Per Acre		\$92
		l a	Llich		l ileater
		<u>Low</u> \$563,900	<u>High</u> \$684,100		<u>Likely</u> \$640,50
	MBF/CD mational 1, 433 600 237 131 290 115 346 19 306 152 23 101 119 13 2 26 100 2 2 2 5,061 730 518 354 2,928 4.236 4.761 6,662 9.6	MBF/CD mational 1/4") 433 600 237 131 290 115 346 19 306 152 23 101 119 306 152 23 101 119 13 2 26 10 2 26 10 2 2 5,061 730 518	MBF/CD Low   433 325.00   600 120.00   237 150.00   131 325.00   290 140.00   115 250.00   346 50.00   19 1,000.00   306 30.00   152 30.00   233 175.00   101 30.00   119 15.00   200 2   200 2   200 2   200 115.00   101 30.00   133 50.00   2 20.00   2 20.00   2 25.00   5,061 12.00   730 3.00   518 2.00   354 2.00   2,928 MBF   4.236 MBF   4.761 MBF   4.761 MBF   6.662 Cords   9.6	MBF/CD Low High   433 325.00 450.00   600 120.00 175.00   237 150.00 275.00   131 325.00 425.00   290 140.00 190.00   115 250.00 350.00   346 50.00 100.00   152 30.00 60.00   152 30.00 70.00   153 50.00 30.00   101 30.00 60.00   119 15.00 30.00   101 30.00 60.00   119 15.00 30.00   101 30.00 60.00   119 15.00 30.00   101 30.00 60.00   2 20.00 40.00   2 20.00 40.00   2 20.00 40.00   2 20.00 5.00   354 2.00 5.00   2.00 5.00	MBF/CD Low High Likely   mational 1/4") 433 325.00 450.00 400.00   600 120.00 175.00 160.00   237 150.00 275.00 225.00   131 325.00 425.00 400.00   290 140.00 190.00 175.00   115 250.00 350.00 300.00   346 50.00 100.00 85.00   19 1,000.00 1,400.00 1,200.00   306 30.00 60.00 50.00   23 175.00 250.00 225.00   101 30.00 60.00 50.00   133 50.00 125.00   24 600.00 800.00 700.00   25 30.00 50.00 425.00   200 40.00 30.00 20.00   23 175.00 25.00 80.00   24 600.00 800.00 700.00   2 <t< td=""></t<>





Map produced from the best available information including VCGI town tax maps polygon, hand held GPS data, aerial photography and reference information obtained from publicly available GIS sources. Boundary lines portrayed on this map are approximate and could be different than the actual location of boundaries found in the field. Map is not a survey.

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## Vermont Real Estate Commission Mandatory Consumer Disclosure



[This document is not a contract.]

This disclosure must be given to a consumer at the first reasonable opportunity and

before discussing confidential information; entering into a brokerage service agreement; or showing a property.

### **RIGHT NOW YOU ARE NOT A CLIENT**

The real estate agent you have contacted is not obligated to keep information you share confidential. You should not reveal any confidential information that could harm your bargaining position.

Vermont law requires all real estate agents to perform basic duties when dealing with a buyer or seller who is not a client. All real estate agents shall:

- Disclose all material facts known to the agent about a property;
- Treat both the buyer and seller honestly and not knowingly give false or misleading information;
- Account for all money and property received from or on behalf of a buyer or seller; and
- Comply with all state and federal laws related to the practice of real estate.

### You May Become a Client

You may become a client by entering into a written brokerage service agreement with a real estate brokerage firm. Clients receive the full services of an agent, including:

- Confidentiality, including of bargaining information;
- Promotion of the client's best interests within the limits of the law;
- Advice and counsel; and
- Assistance in negotiations.

You are not required to hire a brokerage firm for the purchase or sale of Vermont real estate. You may represent yourself.

If you engage a brokerage firm, you are responsible for compensating the firm according to the terms of your brokerage service agreement.

Before you hire a brokerage firm, ask for an explanation of the firm's compensation and conflict of interest policies.

#### Brokerage Firms May Offer NON-DESIGNATED AGENCY or DESIGNATED AGENCY

- **Non-designated agency** brokerage firms owe a duty of loyalty to a client, which is shared by all agents of the firm. No member of the firm may represent a buyer or seller whose interests conflict with yours.
- **Designated agency** brokerage firms appoint a particular agent(s) who owe a duty of loyalty to a client. Your designated agent(s) must keep your confidences and act always according to your interests and lawful instructions; however, other agents of the firm may represent a buyer or seller whose interests conflict with yours.

#### THE BROKERAGE FIRM NAMED BELOW PRACTICES NON-DESIGNATED AGENCY

I / We Acknowledge Receipt of This Disclosure

Printed Name of Consumer

Signature of Consumer

Date

[ ] Declined to sign

Printed Name of Consumer

This form has been presented to you by:

Fountains Land

Printed Name of Real Estate Brokerage Firm

Zachary Jaminet

Printed Name of Agent Signing Below

eleg Jonint

Signature of Agent of the Brokerage Firm

Date

Signature of Consumer

Date

[ ] Declined to sign